Tom harty, MBA, ms

Yorktown, IN 47396 • [**Tom.HartyMBA@gmail.com**](mailto:Tom.HartyMBA@gmail.com)• [**LinkedIn profile**](https://www.linkedin.com/in/thomas-harty-ms-54809a11b/)

• [**Professional**](https://thartymba.github.io/) **Website**

**PROFESSIONAL SUMMARY**

A positive, dedicated, and professional leader seeks a challenging role where I can make a large-scale, positive impact. I am skilled in customer/client resolutions, fast-paced & ever-changing managerial environments, meeting challenging deadlines, and communication strategies.

**Key Skills & Professional Experience include:**

|  |  |  |
| --- | --- | --- |
| * 15 Years Call Center Experience * 17 Years in Financial Services Industry * Candidate Selection * Operations Management * Power BI/Tableau * Calabrio | * 13 Years Management/ Leadership Experience * 17 Years in Student Loan Industry * INTJ MBTI / CD DISC * Strategy Management * SAS/SQL/Python/R * Call Center Forecasting | * 17 Years Collections Experience * Data Analysis * Database Management * Data Visualization * Project Management * Microsoft Suite including Excel, Power Point, and Visio |

**EDUCATION**

**Doctor of Business Administration** AGD: AUG 2023

*Apollos University* | Great Falls, MT

**Relevant Coursework:** Survey of American Business and Its Leaders, Corporate Managerial Finance and Accounting, Ethical Leadership, Fundamentals of Business Research, Survey of Global Business Opportunities and Issues, Leadership: Concepts and Theories, Topics in Human Resource Management, Organizational and Group Dynamics, Corporate Strategic Planning

**Master of Business Administration** July 2018

*Western Governors University* | Salt Lake City, UT

**Relevant Coursework:** Financial Mngmnt, Operations Mngmnt, 96th Percentile in Capsim Simulation

**Master of Science in Management and Leadership** December 2017

*Western Governors University* | Salt Lake City, UT

**Relevant Coursework:** Business Acumen, Managing Organizations & Leading People, Managing Human Capital, Change Management & Innovation, Strategic Management, Becoming an Effective Leader, Leading Teams, Management Communication, Data-Driven Decision Making, Ethical Leadership

**Bachelor of Science in Business Management** April 2016

*Western Governors University* | Salt Lake City, UT

**Relevant Coursework:** Organizational Behavior & Leadership; Principles of Management; Managerial Accounting; Strategy, Change, & Organizational Behavior Concepts; Project Management; Finance; Managerial Accounting; Information Systems Management; Quantitative Analysis for Business; Quality, Operations, and Decision Science Concepts, Ethical Situations in Business, Legal Issues for Business Organizations, Fundamentals of Business Law and Ethics

**CERTIFICATIONS**

* CompTIA, Project+, Dec 4 2015, Candidate ID 001020950191
* National Health Care Provider Solutions, Save a Life CPR, AED, and First Aid, Mar 30, 2021
* The National Society of Leadership and Success, Foundations of Leadership 1, Oct 22, 2021
* The National Society of Leadership and Success, Foundations of Leadership 2, Nov 8, 2021
* The National Society of Leadership and Success, Advanced Leadership, Jan 6, 2023

**Memberships**

* The National Society of Leadership and Success – Sigma Alpha Pi, Western Governors University’s Alumni chapter, Fall 2021
  + Invited to join as a distinguished alumni upon the chapter’s inception

**PROFESSIONAL EXPERIENCE**

**Strategy – Forecasting, Modeling & Analysis,** *Navient,* RemoteJanuary 2022 - Present

* Recognized for extremely fast ability to adapt to all things coding
* Automated several previously manual processes to free up bandwidth
* Recommended key target population of portfolio to improve 91+ delinquency rates
* Implementing AI/ML forecasting models to replace manual process

**Unit Collections Manager,** *Navient,* Muncie, INFebruary 2009 – December 2021

* Started as an entry-level collector in 2007 and quickly progressed through leadership ranks
* Accelerated growth and development of new employees
* 110% average achievement of business goals
* 2017 Default Prevention Manager of the Year
* 40+ Checkered Flag awards

**OTHER RELEVANT EXPERIENCE**

**Financial Investing**

* **Self-Managed Landlord** Jul 2019 - Present
  + Cash on cash return rate over 20% per year
* **Venture Investor** Mar 2017 - Present
  + Initial investment yields 7.7% annually and compounds monthly
* **Peer-To-Peer Lender** Sep 2015 - 2021
  + Return on Investment of 5%
  + Developed a lending criteria standard with successful risk mitigation for my loan portfolio
* **Self-directed Stock Market Investor** Aug 2014 - Present
  + Fundamental company analysis and technical chart analysis
  + Best one year growth rate of over 300%

**COMMUNITY INVOLVEMENT**

**Success Networking Team Facilitator,** *NSLS WGU Alumni Chapter*Dec 2021 – May 2022

**Den Leader & Committee Member,** *Scouts BSA Pack 303, Yorktown, IN*Nov 2017 – Nov 2021